# \*\*Cryo Innovations TANNING SALONS REVENUE MODELS

Tanning salons! Get ready to add the "coldest" new addition to your customers memberships. Cryotherapy is the newest trend in the industry. It allows salons the ability to offer members an upgrade option before their tan session. Cryotherapy increases blood flow to the skin which improves the tanning session.

Increase your bottom line with a new upgrade option to your members, with cryotherapy. With lowest cost in the market and full financing or lease option available, Cryo Innovations is your answer to bigger profits.

# Sample session & upgrade pricing\*

Unlimited Session Upgrade	\$150
Per Session	\$35

### Unlimited Package Upgrades (Recurring)\*

Members Monthly	Recurring Revenue		
50	\$7,500		
100	\$15,000		
250	\$37,500		
500	\$75,000		
1000	\$150,000		

#### **SESSION PACKAGE PURCHASES:\***

Users	1 Session	2 sessions	3 Sessions	5 Sessions
100	\$3,500	\$7,000	\$10,500	\$17,500
250	\$8,750	\$17,500	\$26,250	\$43,750
500	\$17,500	\$35,000	\$52,500	\$87,500
1000	\$35,000	\$70,000	\$105,000	\$175,000
2500	\$87,500	\$175,000	\$262,500	\$437,500

# **AVERAGE SESSION COSTS:\***

Company Name	City	State	Single Session	5 Sessions	10 Sessions
Cryotherapy Spa of Brooklyn	Brooklyn	NY	\$95	\$325	\$550
Cryo clinic	Flower Mound	TX	\$65	\$300	\$540
Southern California Cryo Shops	Orange County	CA	\$50	\$160	\$350

<sup>\*</sup>These are sample numbers Your actual numbers will vary

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